

INFORMATION TECHNOLOGY

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Item #13

9/19/17

September 11, 2017

To: Mahesh Sharma, County Administrator
From: Matt Hirst, Information Technology Director
Subject: Desktop Computer Replacement Project

Information Technology currently supports approximately six hundred and fifty (650) network computing nodes comprised of four hundred and fifty (450) PC's and two hundred (200) laptops. This project will upgrade all desktop computers with current hardware capable of performing in today's computing environment and running current operating systems.

Scott County Information Technology has received a quote for five hundred and fifty (550) Hewlett-Packard PC's for a County desktop replacement project (Fifty (50) of these PC's are for the Waste Commission and fifty (50) are for the Scott County Library). The cost for these computers from HP is \$740 each or \$407,000. (Scott County is responsible for \$333,000, Waste Commission is responsible for \$37,000, and Scott County Library is responsible for \$37,000.)

The advantage of replacing these computers with a single acquisition is that such a process allows I.T. to standardize the County PC computing platform on one PC model. Standardization facilitates rapid deployment and ease of future PC support by allowing I.T. to establish a standard "image" which can be copied to a PC in a matter of minutes.

Notes:

- Pricing for these PC's was obtained directly through HP and quoted as an HP Big Deal, HP's most competitive sourcing framework.
- Pricing was compared to and beats the State of Iowa WSCA (Western States Contracting Alliance) contract with HP by \$269 per PC. (Pricing through WSCA is competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.)
- Fifty of these computers are being acquired for the Waste Commission which will be billed \$37,000.
- Fifty of these computers are being acquired for the Scott County Library which will be billed \$37,000.

As part of I.T.'s due diligence in investigating this purchase, it was determined HP Big Deal pricing provides approximately \$150,000 savings to Scott County over commonly available purchasing alternatives. (WSCA, GSA)

It is recommended that the Board approve the quote from Hewlett-Packard for \$407,000. Budget dollars are available in the Capital Improvement Program budget to fund the cost of this project.

Cc: Kathy Morris, Tricia Kane

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES
THAT THIS RESOLUTION HAS BEEN FORMALLY
APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

R E S O L U T I O N

SCOTT COUNTY BOARD OF SUPERVISORS

September 21, 2017

APPROVING DESKTOP COMPUTER REPLACEMENT PROJECT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

Section 1. The purchase of five hundred and fifty (550) PC desktops from
Hewlett-Packard in the amount of \$407,000 is hereby approved.

Section 2. This resolution shall take effect immediately.